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11 September 2017

To Whom It May Concern.

Letter of Recommendation and Appreciation, Steam Team (Pty) Ltd

CEOCO, as the largest independent producer of Sunflower seed oil within South Africa, wishes to thank Steam Team for their value adding services to our factory in Boksburg.

The factory was commissioned in 1982 and, since then, we had problems with maintenance of consistent heating required for the oil extraction and processing. Due to this, our product throughput and consistency was a concern.

Prior to Steam Team's involvement, CEOCO had engaged a number of traditional steam supply companies, who visited us and gave advice that led to some high value equipment purchases to help resolve our challenges. However, at the end of the day, in reality there was little if any noticeable change.

Understandably, at first we were sceptical when approached by Steam Team. However, we are thankful we took a leap of faith as we were surprised that the changes exceeded our expectations. Steam Team carried out an initial audit and then designed and implemented the changes required during a shutdown with very little notice.

The notable changes and improvements are:

- A simplified, very effective steam and condensate reticulation system.
- Consistent temperatures are being achieved in all sections. This has led to:
 - Improved consistency of product.
 - An increase in oil recoverable from within the process.
 - A major increase in savings within the Hexane plant, (we used to top Hexane up at least once a week prior. We are looking at topping up Hexane every 6 – 8 weeks).
 - Savings in Odina Oil due to less top up oil also being required.
- Automatic and accurate temperature control. The new system has reduced almost completely the need for operators to continually adjust the system to achieve temperatures.

- A considerable reduction in start-up times of the factory.
- Reduction in maintenance due to much reduced water hammer problems.
- Reduction in steam usage and wastage. (This is mainly due to by-passes no longer being required to achieve the desired temperatures).

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The total audit outlay combined with the increase in production throughput and subsequent savings has been paid off within 8 weeks of commissioning.

CEOCO would recommend Steam Team to any potential steam user who is interested in improvements to their process heating requirements.

A handwritten signature in blue ink, appearing to read 'P A Swanepoel', with a large, stylized initial 'P'.

P A Swanepoel
Director